

**FDB HOLDINGS
CANDO PRESENTATION
SEPTEMBER 27TH, 2017**



**FDB
HOLDING
corporation**



MISSION STATEMENT

To promote the economic self-sufficiency of the Flying Dust First Nation through sound investments, profitable and sustainable business operations, and effective management of business assets.

GOALS

1. **Enable** FDB HOLDINGS CORP to Implement a Strategic Plan that guides Economic Development in the Community
2. **Enhance** the Corporate and Economic Development Capacity of the Community
3. **Create** an Environment that Enables transference of Business Development Skills & Knowledge
4. **Develop** Management Expertise & Expertise in various Business Sectors
5. **Form** Strategic Partnerships within the various Business Sectors

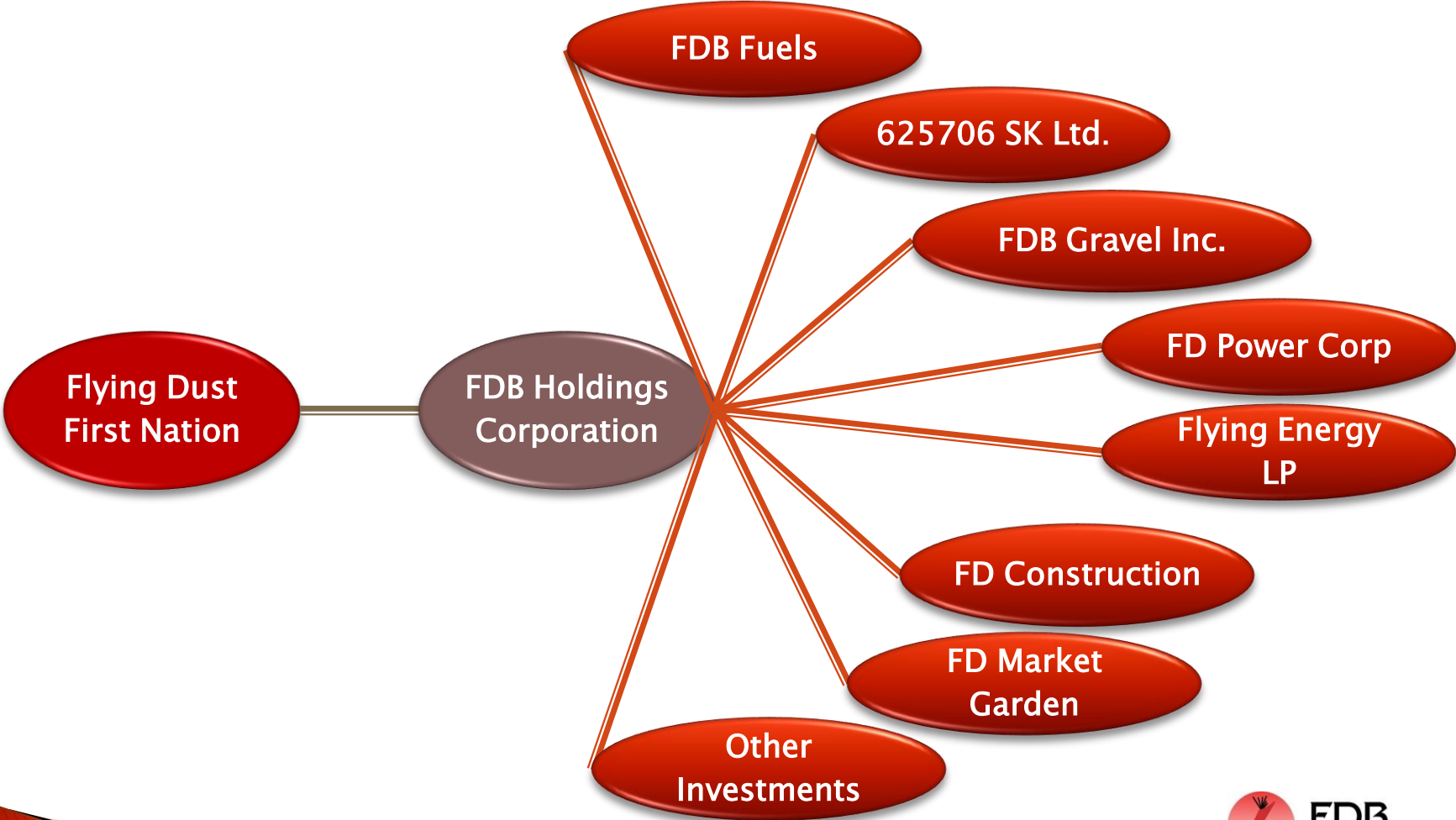
OBJECTIVES

1. CONTINUE TO IMPLEMENT A GOVERNANCE MODEL IN WHICH ALL FDFN BUSINESS ACTIVITIES ARE MANAGED
2. ESTABLISH A CORPORATE PROFILE THAT FOSTERS OPPORTUNITIES WITHIN INDUSTRY
3. CREATE AND SUSTAIN STRONG PARTNERSHIPS AND BUSINESS RELATIONSHIPS

OBJECTIVES

4. PROMOTE A BUSINESS MODEL THAT REFLECTS THE NEEDS AND INTERESTS OF FDFN COMMUNITY MEMBERS
5. ENHANCE SOCIO ECONOMIC LEVELS ON THE FDFN
6. CREATE CONFIDENCE IN THE COMMUNITY IN THEIR ABILITY TO HAVE AND OPERATE SUCCESSFUL BUSINESS STRUCTURES

FDB Holding Corporation Business Entities



FDB Holdings Core Values

- **Trust & Respect**
- **Business success – Profitable**
- **Business opportunities for FDFN members**
- **Employment opportunities for FDFN members**
- **Sustainability**
- **Code of ethics – Integrity**
- **Excellent Customer Service**

FDB Holdings Core Values

- Good planning
- Proper research
- Efficient & Organized
- Effective Communications
- Good management
- Environmental responsibility
- Creating and Growing the economy
- Sustainability

FDB HOLDINGS CORP PROFILE

FDB HOLDINGS BOARD OF DIRECTORS

- Chairman – Jeremy Norman
- Directors:
 - Richard Gladue
 - Bob Merasty
 - Oniell Gladue
 - Richard Derocher
 - Percy Derocher
 - Independent Member – Vacant
 - FDFN Member at Large – Vacant
- The Function of the Board
 - to set goals and objectives for FDB Holdings Corp
 - make and adopt policies and regulations which provide direction to Staff
 - ensure that employees carry out decisions

FLYING DUST COMMUNITY PROFILE

1. THE PEOPLE

- 1,500 MEMBERS (700 ON-RESERVE)
- 6,000 PEOPLE IN THE CITY OF MEADOW LAKE
- 30,000 PEOPLE IN OUR TRADING AREA
- FDFN has 20 Member owned businesses

FLYING DUST COMMUNITY PROFILE

2.) THE LAND

- Lands are contained on 7 Parcels
- 20,431 acres of Total Land
- Uses of the Land include:
 - Agriculture
 - Aggregates
 - Forestry
 - Traditional Use
 - Commercial Leasing
 - Community Housing & Home Ownership

FLYING DUST COMMUNITY PROFILE

2.) THE LAND

- FDFN is a FNLMA signee which means we have control over our Lands (FDFN LAND USE PLAN)
- FDFN through their land use plan has zoned their land for various types of development:
 - COMMERCIAL
 - RESIDENTIAL
 - AGRICULTURAL

FLYING DUST COMMUNITY PROFILE

2.) THE LAND

- The Flying Dust First Nation is signatory to the 1992 **Treaty Land Entitlement** Framework Agreement. Flying Dust can purchase up to 33,910 acres including minerals
- Flying Dust has purchased land and created reserve through Treaty Land Entitlement :
 - 10,730 acres turned to reserve
 - 6,540 acres under mineral freeze in Bakken area (southeastern Sask.)

FLYING DUST COMMUNITY PROFILE

3.) POLITICAL PROFILE

- CHIEF & COUNCIL ARE VOTED INTO FOUR YEAR TERMS (2016 – 2020)

- THE FDFN CHIEF AND COUNCIL ARE:
 - Chief Jeremy Norman
 - Councilor – Marie Gladue
 - Councilor – Connie Derocher
 - Councilor – Richard Derocher
 - Councilor – Tyson Bear

FLYING DUST COMMUNITY PROFILE

4.) PROGRAMS AND SERVICES

- Housing
- Recreation
- Social Development
- Health and Welfare
- Education
- Economic Development
- Lands
- Treaty Land Entitlement
- Operations & Maintenance

FDB HOLDINGS STRENGTHS

FINANCIAL RESPONSIBILITY

- UNQUALIFIED AUDITS YEARLY

PARTNERSHIPS

- MLTC – NORSASK MILL, OSB, GAS CAVERNS, WESTERN HOSPITALITY, TRUCKING AND POLAR OILS
- CRESCENT POINT ENERGY
- RM OF MEADOW LAKE
- CITY OF MEADOW LAKE
- PROVINCE OF SASK. (SPMC)

FDB HOLDINGS STRENGTHS

FDFN ECONOMIC DEVELOPMENT BASE

- THE BAND HAS PRIME REAL ESTATE OPTIONS FROM WHICH TO DEVELOP BUSINESSES

FDFN LAND MANAGEMENT

- FDFN IS A FIRST NATION LANDS MANAGEMENT ACT COMMUNITY WHICH ALLOWS FDFN TO BE MORE INDEPENDENT IN OUR LANDS DECISION MAKING PROCESS

FDFN MEMBERSHIP

- THE MEMBERSHIP ARE OPEN TO IDEAS AND HAVE FAITH IN THE LEADERSHIP

FDB HOLDINGS STRENGTHS

- **LEADERSHIP CONTINUITY**
 - THE LEADERSHIP AND THE PEOPLE IN MANAGEMENT HAVE BEEN ACTIVE IN THE POSITIONS FOR YEARS AND NEW LEADERS HAVE BEEN EMPLOYED BY THE FIRST NATION FOR LONG TERMS
- **GOVERNANCE**
 - FDFN HAS DEVELOPED A COMPREHENSIVE COMMUNITY PLAN WHICH SUPPORTS A GOVERNANCE MODEL

FDB HOLDINGS CORP CURRENT STATUS

- BUSINESS READY FOR OPPORTUNITIES IN BUSINESS & ECONOMIC DEVELOPMENT
- THE FLYING DUST FIRST NATION HAS A HOLDINGS BOARD AND A STRATEGIC PLAN
- FDB HOLDINGS IS NOW DEVELOPING AN UPDATED BUSINESS PLAN AND ADDRESSING CAPACITY DEVELOPMENT ISSUES

FDB HOLDINGS CORP CURRENT STATUS

- **GOVERNANCE**

- FDFN GOVERNANCE HAS ESTABLISHED THAT THE FDB HOLDINGS BOARD OPERATE AT ARMS LENGTH FROM THE DAY TO DAY ACTIVITIES OF THE FIRST NATION PROGRAMS AND SERVICES

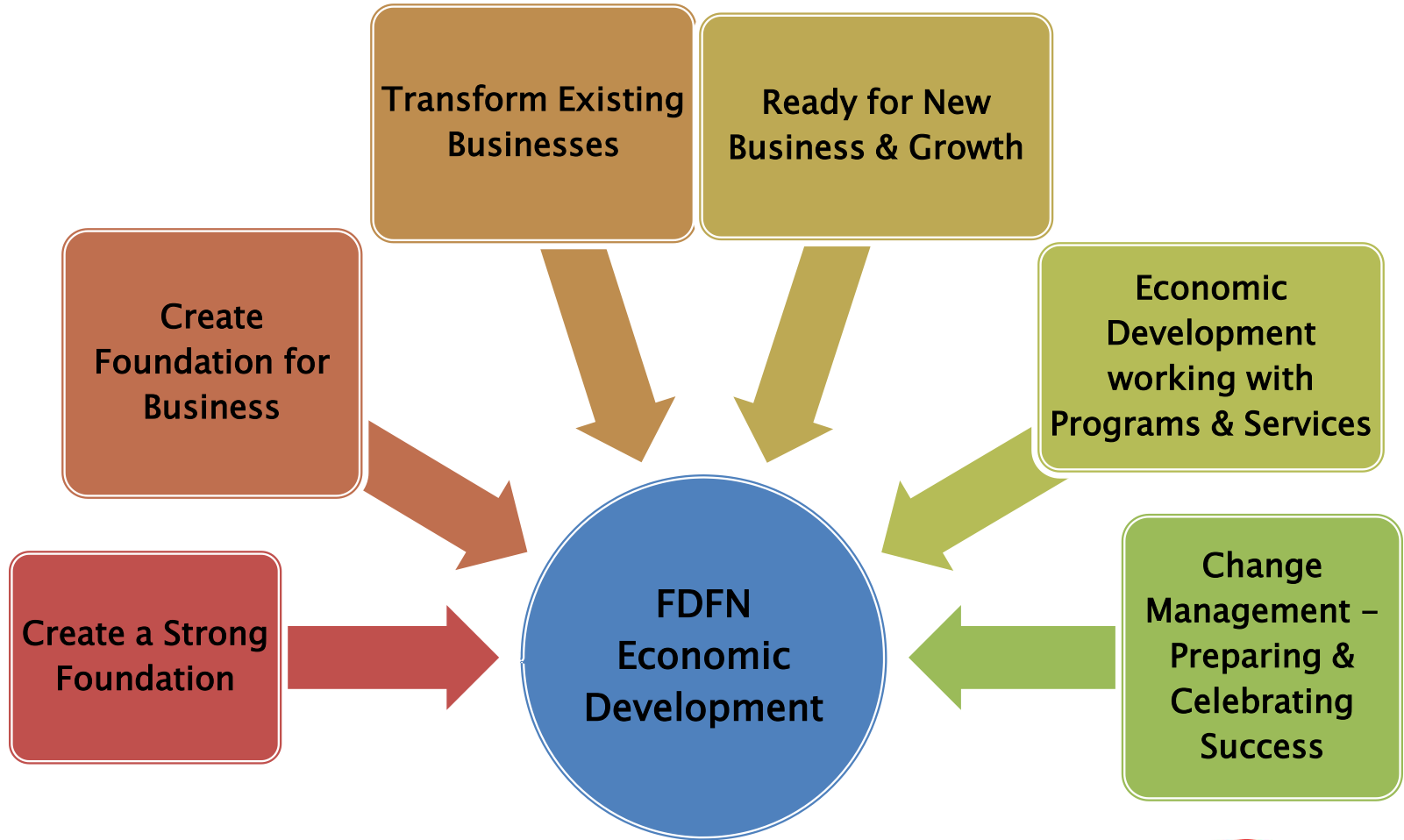
- **BUSINESS MODEL**

- FDFN HAS ESTABLISHED AN ECONOMIC DEVELOPMENT MODEL THAT FITS WITH THE FDFN COMPREHENSIVE COMMUNITY PLAN

FDB HOLDINGS CORP CURRENT STATUS

- **CAPACITY DEVELOPMENT**
 - PRESENTLY IN THE REVIEW & PLANNING PROCESS TO HIRE ADDITIONAL STAFF
 - THROUGH THE **FD FN TLE PROCESS** WE HAVE THE CAPACITY FOR RESOURCE EXPLORATIONS, TO CONVERT FROZEN MINERALS DISPOSITIONS & LANDS
 - INVESTMENT CAPACITY

Economic Development Strategic Direction



Economic Development Strategic Direction

Creating Foundation for Business

- Target 1 – Management Capacity
- Target 2 – Accurate and Reliable Financial Statements
- Target 3 – Position Descriptions, Roles and Responsibilities, and Reporting
- Target 4 – Establishing Goals, Targets, and Direction
- Target 5 – Marketing and Procurement Strategy
- Target 6 – Communications Strategy
- Target 7 – Create a New Organizational Structure

Economic Development Strategic Direction

Ready for New Business & Growth

- Target 1 – Establish Efficient Processes for Analysis
- Target 2 – Create New Streams of Income with Existing Resources
- Target 3 – Capitalize on Local Opportunities
- Target 4 – Partnering and Collaborating
- Target 5 – Support Community Members in Business

Economic Development Strategic Direction

Success Indicators for Programs & Services

- Economic Development and Business initiatives work closely with the Programs and Services delivered by FDFN
- Have joint collaborative initiatives
- Statistics and hard data measure success and provide valuable planning tools
- Program management staff are always consulted when Economic Development activities will affect program delivery
- Team Approach – Always!
- Communication is shared between all parties
- As the Economic Development strategy unfolds, best practices are built into the program delivery strategy (and vice versa)

BUSINESS CURRENT STATUS



FDB GRAVEL INC

- Provides aggregate & sand products to Meadow Lake, Flying Dust and area



BUSINESS CURRENT STATUS



FDB GRAVEL INC

- Expansion with new Screening Deck, new loader, cone crusher, new scale and upgraded invoicing system
- Sales of \$1,500,000 over the past two years
- \$700,000 in inventory ready for sale
- The company is growing providing employment and capacity development to the FDFN

BUSINESS CURRENT STATUS



FDB HOLDINGS PROPERTY MANAGEMENT

THE FDB HOLDINGS PROPERTY MANAGEMENT PROVIDES LAND LEASE, BUILDING LEASE & LAND MANAGEMENT SERVICES TO VARIOUS INDIVIDUALS, BUSINESSES AND GOVERNMENT AGENCIES

THE PROPERTY MANAGEMENT ASSETS INCLUDE:

- MLTC OFFICE BUILDING – MLTC HEALTH/CORPORATE DEV.
- FDFN CORPORATE CENTER – MLTC, FN BANK OF CANADA
- PROVINCIAL BUILDING – PROVINCE OF SASKATCHEWAN
- LAND LEASES – AGRICULTURAL/BUSINESS/BUILDINGS
- COMMERCIAL DEVELOPMENT – PROPERTY IN MEADOW LAKE
- FDFN ARENA – ML MINOR HOCKEY, LOCAL TEAMS



BUSINESS CURRENT STATUS



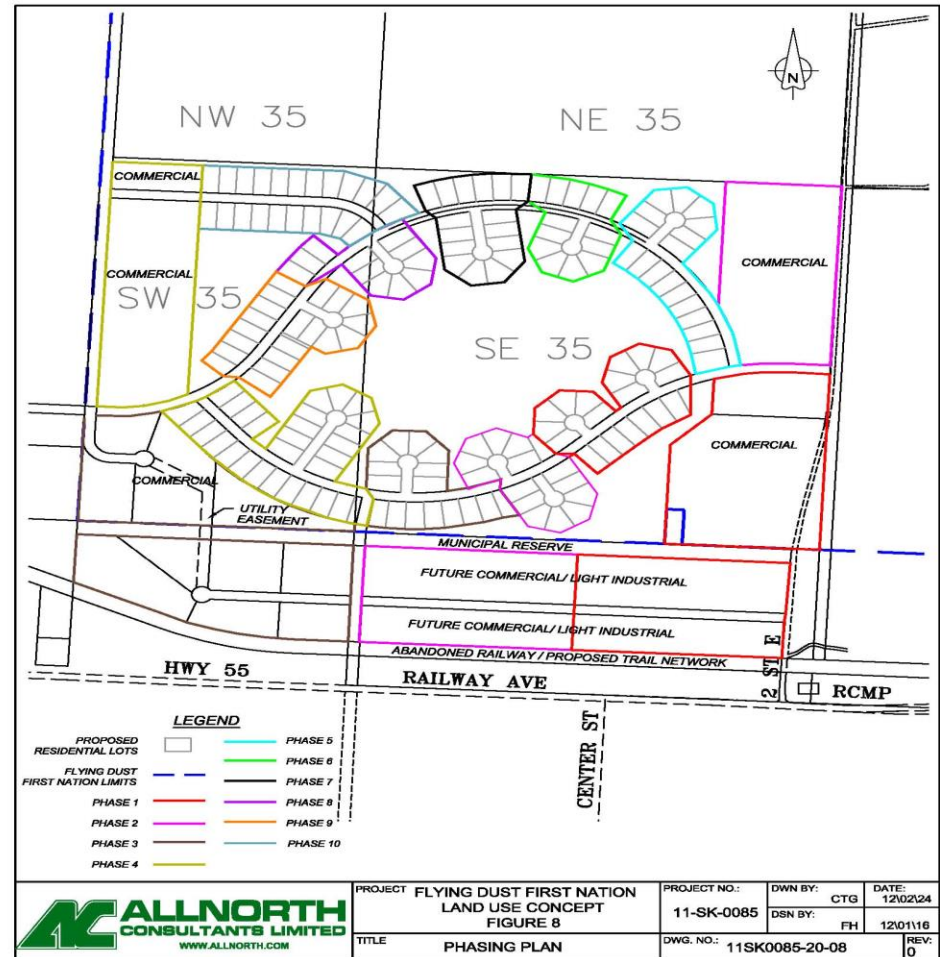
FDB HOLDINGS COMMERCIAL DEVELOPMENT PLAN

- IN JUNE 2012 AND MARCH 2016 FDFN ENGAGED ALL NORTH ENGINEERING CONSULTANTS TO DEVELOP A CLASS “B” ESTIMATE FOR COMMERCIAL AND RESIDENTIAL DEVELOPMENT ON LAND SITUATED IN THE CITY OF MEADOW LAKE AND FDFN
- FDFN ENGAGED MNP TO DEVELOP A FEASIBILITY STUDY AND MARKETING PLAN FOR THE PROJECT
- WE HAVE DETERMINED THAT THERE IS VIABILITY FOR THE COMMERCIAL DEVELOPMENT



FDB HOLDINGS COMMERCIAL DEVELOPMENT PLAN

Phasing of the project will ultimately depend on the market demands. FDB Holdings has retained the services of a real estate developer to assist in this process



CURRENT BUSINESS STATUS



FLYING DUST POWERCORP
***“Producing Clean Power for
the Future”***

SINCE 2014 FLYING DUST POWER CORP HAS BEEN IN NEGOTIATIONS WITH SASK POWER FOR A 20 MW FLARE GAS POWER GENERATION PROJECT

2018 PROJECTED START DATE (80 MILLION +)

THE COMPANY IS WHOLLY OWNED AND OPERATED BY FDB HOLDING CORP WITH A BOARD OVERSEEING THE DEVELOPMENT



CURRENT BUSINESS STATUS



FD MARKET GARDEN

"GROWING PEOPLE GROWING PRODUCE"



ESTABLISHED IN 2009 BY FDFN

GROWS PRODUCE ON 150 ACRES OF CERTIFIED ORGANIC LAND WITH PRODUCE CONSISTING OF BEETS, POTATOES, CARROTS, ONIONS & BERRIES

STORAGE FACILITY, GREENHOUSE AND EQUIPMENT EXPANSION IN 2017-2018

PROVIDING TO THOMAS FRESH, SOBEY'S, SYSCO AND THRIVE JUICES

CURRENT BUSINESS STATUS



FLYING ENERGY LP

ESTABLISHED IN 2004 BY FDFN

PARTNERED WITH CRESCENT POINT ENERGY LTD

HAVE ESTABLISHED 1 400 ACRES WITH OIL & GAS
POTENTIAL

PROVIDES INCOME FOR PROGRAMS AND SERVICES FOR
THE FDFN

CURRENT BUSINESS STATUS



F.D.B. Fuels Inc.

PURCHASED IN 2014 BY FDFN

WORKING WITH PETRO CANADA ON NEW STATION (to be completed Nov. 2018)

REBATES PROVIDE INCOME FOR PROGRAMS AND SERVICES FOR THE FDFN



CURRENT BUSINESS PRIORITIES

- Continue to Implement Strategic Plan
- Increase Capacity Development
 - Obtain Qualified Staff
- Continue Priority Work In Progress
 - FDB Fuel Station in partnership with Petro Canada
 - FDB Gravel Expansion
 - FDB Holdings Commercial Development
 - FDB Holdings Property Management
 - FD Construction Ltd. (new company)
 - New 40 office Administration Building
 - FD Market Garden Expansion

NEW OPPORTUNITIES

- New Opportunities and Investments
 - Gensource Potash investment
 - Solid Waste Management Facility partnership
 - Urban Land Purchase (Saskatoon)
 - Environmental Engineering Partnership
 - Potential Water Treatment Plant
 - Retail business opportunities in Commercial Sub-Division